RESOLUTION - ACTION REQUESTED 2014-40

MEETING: January 28, 2014

TO: The Board of Supervisors

FROM: John Lawless, Interim Human Services Director

RE: Toshiba Copier Lease Renewal

RECOMMENDATION AND JUSTIFICATION:
Approve Renewal Lease Agreement with Zoom Imaging Solutions, Inc. for Three Toshiba Copiers, and Authorize the Board of Supervisors Chair to Sign the Agreement.

The current lease agreement will expire in 90 days. Zoom Imaging is proposing to upgrade the three copiers covered under the lease and reduce the monthly lease cost by $722 per month. The new 63 month lease cost will be $1,035 per month, resulting in an annual savings of $8,660 over the current lease. The upgrade will allow better functionality and efficiencies over the existing equipment. The lease includes 5312 black and white copies per quarter and 3479 color copies per quarter. This amount of copies is based on averages of current usage reports.

Zoom Imaging is also offering a $1,500 rebate if the lease is renewed before January 31, 2014.

BACKGROUND AND HISTORY OF BOARD ACTIONS:
The Department has used Zoom Imaging for more than 15 years and is very satisfied with their Toshiba products and services.

ALTERNATIVES AND CONSEQUENCES OF NEGATIVE ACTION:
Should your Board decide not to renew the lease, the department would have to continue to use outdated equipment at a much higher cost.

FINANCIAL IMPACT:
The copier leases are paid from the Human Services Administration budget unit 001-0507. The new lease will result in a savings of $8,660 per year. There is no impact to the General Fund.

ATTACHMENTS:
Zoom proposal (PDF)
Zoom Lease (PDF)

CAO RECOMMENDATION
Requested Action Recommended

Rick Benson, County Admin. Office

RESULT: ADOPTED BY CONSENT VOTE [UNANIMOUS]
MOVER: Lee Stetson, District I Supervisor
SECONDER: John Carrier, District V Supervisor
AYES: Stetson, Jones, Bibby, Cann, Carrier