DEPARTMENT: Public Works/Fleet
BY: James J. Petropulos
PHONE: 966-5356

RECOMMENDED ACTION AND JUSTIFICATION:

Waive the formal bid process and authorize purchase of four replacement vehicles for the Sheriff's Department from Thomas Dodge utilizing Vehicle Replacement Fund #703. This action will enable Mariposa County to utilize substantial cash savings of approximately $22,000; thus creating less of a demand on Fund #703. See attached memo for further information.

BACKGROUND AND HISTORY OF BOARD ACTIONS:

The Board approved the purchase of five vehicles on April 22, 2003 for the Sheriff's Department utilizing the state bid list. Subsequently, the Sheriff's Department was able to determine a much less expensive option for four of the five vehicles. Staff returned to the Board on May 6, 2003 to discuss this option and to obtain Board direction. It was determined that the matter be continued to the May 13, 2003 Board meeting as staff, at that time, did not specifically request a bid waiver with justification.

The Board has, from time to time, approved waivers for formal bid process when it is in the County's best interest to do with justification.

ALTERNATIVES AND CONSEQUENCES OF NEGATIVE ACTION:

1. Continue with the purchase utilizing the state bid list and not utilize cost savings as referenced above.
2. Proceed with the formal bid process. The state bid list is considered as the source of the lowest priced vehicles. It is very unusual that equivalent vehicles will become available at lower prices. A formal bid would not result in a cost savings and create a delay in obtaining the replacement vehicles.

Financial Impact? ( ) Yes (x) No Current FY Cost: $ Annual Recurring Cost: $
Budgeted In Current FY? ( ) Yes ( ) No ( ) Partially Funded
Amount in Budget: $
Additional Funding Needed: $
Source:
Internal Transfer
Unanticipated Revenue 4/5's vote
Transfer Between Funds 4/5's vote
Contingency 4/5's vote
( ) General ( ) Other

List Attachments, number pages consecutively
Memo to BOS dated May 8, 2003
Davies to Petropulos memo dated April 30, 2003

CLERK'S USE ONLY:
Res. No.: Ord. No. 
Vote – Ayes: Noes: 
Absent: 

Approved
( ) Minute Order Attached ( ) No Action Necessary

The foregoing instrument is a correct copy of the original on file in this office.

Date: 
Attest: MARGIE WILLIAMS, Clerk of the Board
County of Mariposa, State of California
By: 
Deputy

COUNTY ADMINISTRATIVE OFFICER:
( ) Requested Action Recommended
( ) No Opinion
Comments:

CAO: 

Revised Dec. 2002
MEMO

TO: Board of Supervisors
Rich Inman, County Administrative Officer
Jeff Green, County Counsel

FROM: James J. Petropulos, Public Works Director

SUBJECT: Explanation for Purchase of Vehicles for the Sheriff's Department

Public Works and the Sheriff’s Department recently obtained authorization to replace several law enforcement vehicles utilizing the state bid list. We subsequently returned to the Board because the Sheriff’s Department, attempting to save money for the County Vehicle Replacement Fund #703, suggested that we utilize Chrysler vehicles that are not on the state bid list. This item has been continued to the May 13 Board meeting in order for Public Works and the Sheriff’s Department to request the Board to waive the formal bid process.

As you are aware, we recently determined that Chrysler is able to supply vehicles for a price considerably lower than the state bid amounts at considerable savings. For example, the state bid price for the Ford Crown Victoria is $26,000. The base price for a Chrysler Intrepid is $15,997, which is approximately $10,000 less for an equivalent vehicle. In addition, a Dodge Durango at $22,997 is $4,000 cheaper than a Ford priced at $27,000 on the state bid list.

We have contacted several Chrysler dealers for price quotes for the Intrepid and Durango to compare with the state bid list. Either the dealer does not supply vehicles for law enforcement, and if they do, at a much higher cost than Thomas Dodge. Thomas Dodge provided the lowest quotes for “Code 3” equipped vehicles and we are requesting authorization to obtain the replacement vehicles from that dealer at a substantial savings. We believe that the reason for such exceptionally good pricing is that Chrysler is attempting to expand their law enforcement market share.

At this point, we believe that the most financially responsible decision the County can make is to purchase the requested Chrysler vehicles. This will save the County a total of approximately $22,000. Since the Vehicle Replacement Fund #703 will have a substantial demand on it to replace several vehicles during the next fiscal year, it seems prudent to maintain as much money as we can in that fund.
To: James J. Petropulos, Director Public Works  
From: Howard J. Davies, Assistant Sheriff  
Subject: Sheriff Patrol Units  

April 30, 2003

After review of various automobiles, for Law Enforcement use, it has been determined that the Dodge Intrepid is acceptable for use by this agency. The Intrepid base price is advertised at $15,997 while the Ford Crown Vic, is $26,000 on the State of California Bid. We would like to purchase one of the Intrepid to replace the unit identified for replacement this budget year. If the Intrepid performs as expected, those units to be replaced in the 03-04 budget be replace with the Dodge Intrepid.

We are scheduled for Three (3) four wheel drive units this year and due to cost considerations the Dodge Durango at $22,997 vs. the Fords at $27,000 is a good fit for this agency. We have four Durango units in operation at this time and have had no problems.

We would suggest that the units be purchased from Thomas Dodge as they can supply the units with various extra equipment and have a short turn around time.