RESOLUTION - ACTION REQUESTED 2014-438

MEETING: August 19, 2014

TO: The Board of Supervisors

FROM: Doug Binnewies, Sheriff-Coroner-Public Administrator

RE: Approve Contract for Services for Repair and Service of SCBAs

RECOMMENDATION AND JUSTIFICATION:
Approve an Agreement with Dan Michael to Repair and Service the Fire Department’s Self Contained Breathing Apparatus (SCBA), and Authorize the Board of Supervisors Chair to Sign the Agreement. The contract amount will not exceed $20,000.

For over thirty years Mr. Michael has been servicing and repairing the Fire Department’s SCBAs. Mr. Michael is factory trained and certified to complete all non-warranty service and repair work on Sperian/Honeywell breathing equipment. Annual service and air flow tests are Occupational Safety and Health Administration (OSHA) mandated. Having a locally trained and certified repair technician saves the County substantial time and money over contracting with a factory technician from out of the area.

Mr. Michael’s service includes traveling to each fire station to pick up SCBA units, completing the test and returning the units to their respective apparatus. Doing so keeps all apparatus in their stations and in service without inconveniencing volunteer members. If the Department had to use a factory service representative each volunteer company would have to arrange for a volunteer member to gather the station’s SCBAs, bottles and masks into one vehicle, take that apparatus out of service in the community and bring them to the central repair location. During this time period the entire company would not be able to respond to an emergency that would require use of a breathing device. Mr. Michael’s level of service is superior to using a factory technician. The Fire Department owns 153 SCBAs, approximately 230 masks and approximately 340 air bottles spread over 15 locations, including Mariposa Public Utility District (MPUD) Rescue 22 and El Portal. The servicing/repair process requires the technician to initially flow test each unit and document the test data. Based on the test results the technician makes appropriate adjustments and/or repairs and re-tests the unit until it meets factory specifications. Once the SCBA unit passes testing then each mask must be flow tested, adjusted and/or repaired and re-tested.

BACKGROUND AND HISTORY OF BOARD ACTIONS:
Similar contract was approved in fiscal year 2013-14.
ALTERNATIVES AND CONSEQUENCES OF NEGATIVE ACTION:
Do not approve the agreement and contract with a factory representative to complete the annual service and repair.

FINANCIAL IMPACT:
Contract amount has been included in the fiscal year 2014-15 recommended budget.

ATTACHMENTS:
Dan Michael Agreement 2014   (DOC)

CAO RECOMMENDATION
Requested Action Recommended

\[Signature\]
Rick Benson, County Administrator

RESULT:   ADOPTED [UNANIMOUS]
MOVER:   Janet Bibby, District III Supervisor
SECONDER: Merlin Jones, District II Supervisor
AYES: Stetson, Jones, Bibby, Cann, Carrier
CONTRACT FOR SERVICES

This Contract made this 19th day of August 2014, between:

COUNTY:
Mariposa County
5100 Bullion Street
Mariposa, CA 95338

and

CONTRACTOR:
Daniel Michael
PO Box 1238
Mariposa, CA 95338

ARTICLE I. TERM OF CONTRACT

1.01 Contract Term: This Contract shall become effective on July 1, 2014 and shall terminate on June 30, 2015, unless terminated in accordance with the provisions of Article 7 of this Contract.

ARTICLE 2. INDEPENDENT CONTRACTOR STATUS

2.01 Independent Contractor: It is the expressed intention of the parties that Contractor is an independent Contractor and not an employee, agent, joint venturer or partner of County. Nothing in this Contract shall be interpreted or construed as creating or establishing the relationship of employer and employee between County and Contractor or any employee or agent of Contractor. Both parties acknowledge that Contractor is not an employee for state or federal tax purposes. Contractor shall retain the right to perform services for others during the term of this Contract.

2.02 Contractor Qualifications: Contractor warrants that Contractor has the necessary experience and technical skills to provide services under this Contract.

2.03 Contract Management: Contractor shall report to the Fire Chief (Department who will review the activities and performance of the Contractor and administer this Contract.)
ARTICLE 3. SERVICES TO BE PERFORMED BY CONTRACTOR

3.01 Scope of Services: Contractor agrees to furnish the following services: Contractor shall provide the services described in Exhibit “A” attached hereto.

No additional services shall be performed by Contractor unless approved in advance in writing by the County stating the dollar value of the services, the method of payment, and any adjustment in contract time. All such services are to be coordinated with County and the results of the work shall be monitored by the Fire Chief or his/her designee. However, the means by which the work is accomplished shall be the sole responsibility of the Contractor.

3.02 Method of Performing Services: Contractor will determine the method, details, and means of performing the above-described services including measures to protect the safety of the traveling public and Contractor's employees. County shall not have the right to, and shall not, control the manner or determine the method of accomplishing Contractor's services.

3.03 Employment of Assistants: Contractor may, at the Contractor's own expense, employ such assistants as Contractor deems necessary to perform the services required of Contractor by this Contract. County may not control, direct, or supervise Contractor's assistants or employees in the performance of those services.

Contractor assumes full and sole responsibility for the payment of all compensation and expenses of these assistants and for all state and federal income tax, unemployment insurance, Social Security, disability insurance and other applicable withholdings.

ARTICLE 4. COMPENSATION

4.01 Compensation: In consideration for the services to be performed by Contractor, County agrees to pay Contractor in proportion to the services satisfactorily performed in the not to exceed amount of $20,000 (Twenty-Thousand Dollars). The total sum to be paid to Contractor includes all labor, materials, travel and other expenses to be incurred by Contractor in the performance of the services described herein. Payment shall be made upon submission of a formal claim approved by the appropriate official of the County as follows:

[ ] Total sum to be paid upon completion of services.

or

[ X ] Incremental payments based on the following schedule:
Upon approval of the agreement a sum of $7,653. Then as invoices are submitted.
4.02 **Invoices:** Contractor shall submit detailed invoices for all services being rendered from the Contractor to the County.

4.03 **Date for Payment of Compensation:** County will endeavor to make payment within 45 days of invoices being submitted from the Contractor to the County, and approval and acceptance of the work by the County.

4.04 **Expenses:** Contractor shall be responsible for all costs and expenses incident to the performance of services for County, including but not limited to, all costs of materials, equipment, all fees, fines, licenses, bonds or taxes required of or imposed against Contractor and all other of Contractor’s costs of doing business. County shall not be responsible for any expense incurred by Contractor in performing services for County.

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**ARTICLE 5. OBLIGATIONS OF CONTRACTOR**

5.01 **Tools and Instrumentalities:** Contractor will supply all tools and instrumentalities required to perform the services under this Contract. Contractor is not required to purchase or rent any tools, equipment or services from County. County shall not provide working space, supplies, materials or other such support to Contractor in the performance of the services and tasks as described herein.

5.02 **Indemnification:** Contractor shall indemnify and hold County harmless against any and all liability imposed or claimed, including attorney’s fees and other legal expenses, arising directly or indirectly from any act or failure of Contractor or Contractor’s assistants, employees or agents, including all claims relating to the injury or death of any person or damage to any property. Contractor agrees to maintain a policy of liability insurance in the minimum amount of One Million Dollars ($1,000,000) to cover such claims or in an amount determined appropriate by the County Risk Manager. Contractor shall furnish a certificate of insurance evidencing such insurance and naming the County as an additional insured for the above-cited liability coverage prior to commencing work. It is understood that the duty of Contractor to indemnify and hold harmless includes the duty to defend as set forth in Section 2778 of the California Civil Code. Acceptance by County of insurance certificates and endorsements required under this Contract does not relieve Contractor from liability under this indemnification and hold harmless clause. This indemnification and hold harmless clause shall apply to any damages or claims for damages whether or not such insurance policies shall have been determined to apply. By execution of this Contract, Contractor acknowledges and agrees to the provisions of this Section and that it is a material element of consideration.

5.03 **General Liability and Automobile Insurance:** During the term of this Contract Contractor shall obtain and keep in full force and effect a commercial, general liability and automobile policy or policies of at least $1,000,000 combined limit for bodily injury and property damage; provided that the County, its officers, employees, volunteers
and agents are to be named additional insureds under the policies, and that the policies shall stipulate that this insurance will operate as primary insurance for work performed by Contractor and its sub-contractors, and that no other insurance effected by County or other named insureds will be called on to cover a loss covered thereunder. The General Liability insurance shall be provided by an ISO Commercial General Liability policy, with edition dates of 1985, 1988, or 1990. The County will be named as an additional insured using ISO form CG 2010 1185 or the same form with an edition date no later than 1990, or in other form satisfactory to County.

5.04 Certificate of Insurance: Contractor shall complete and file with the County prior to engaging in any operation or activity set forth in this Contract, certificates of insurance evidencing coverage as set forth in paragraphs 5.02 and 5.03 above and which shall provide that no cancellation or expiration by the insurance company will be made during the term of this Contract, without thirty (30) days written notice to County prior to the effective date of such cancellation.

5.05 Workers’ Compensation: During the term of this Contract Contractor agrees to provide workers’ compensation insurance for Contractor’s employees and agents and agrees to hold harmless and indemnify County for any and all claims arising out of any injury, disability, or death of any of Contractor’s employees or agents.

5.06 Public Employees Retirement System (CalPERS): In the event that Contractor or any employee, agent, or subcontractor of Contractor providing services under this Contract is determined by a court of competent jurisdiction or the Public Employees Retirement System (CalPERS) to be eligible for enrollment in CalPERS as an employee of the County, Contractor shall indemnify, defend, and hold harmless County for the payment of any employee and/or employer contributions for CalPERS benefits on behalf of Contractor or its employees, agents, or subcontractors, as well as for the payment of any penalties and interest on such contributions, which would otherwise be the responsibility of County.

5.07 State and Federal Taxes: As Contractor is not County’s employee; Contractor is responsible for paying all required state and federal taxes. In particular:

a. County will not withhold FICA (Social Security) from Contractor’s payments;

b. County will not make state or federal unemployment insurance contributions on behalf of Contractor;

c. County will not withhold state or federal income tax from payment to Contractor;

d. County will not make disability insurance contributions on behalf of Contractor;

e. County will not obtain workers’ compensation insurance on behalf of Contractor.
5.08 **Records:** It is understood and agreed that all plans, studies, specifications, data magnetically or otherwise recorded on computer or computer diskettes, records, files, reports, etc., in possession of the Contractor relating to the matters covered by this Contract shall be the property of the County, and Contractor hereby agrees to deliver the same to the County upon request. It is understood and agreed that the documents and other materials including but not limited to those set forth hereinabove, prepared pursuant to this Contract are prepared specifically for the County and are not necessarily suitable for any future or other use.

5.09 **Contractor’s Books and Records:** Contractor shall maintain any and all ledgers, books of account, invoices, vouchers, canceled checks, and other records or documents evidencing or relating to charges for services or expenditures and disbursements charged to the County for a minimum of three (3) years, or for any longer period required by law, from the date of final payment to the Contractor. Any records or documents required to be maintained shall be made available for inspection, audit and/or copying at any time during regular business hours, upon oral or written request of the County.

5.10 **Assignability of Contract:** It is understood and agreed that this Contract contemplates personal performance by the Contractor and is based upon a determination of its unique personal competence and experience and upon its specialized personal knowledge. Assignments of any or all rights, duties or obligations of the Contractor under this Contract will be permitted only with the express written consent of the County.

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**ARTICLE 6. OBLIGATIONS OF COUNTY**

6.01 **Cooperation of County:** County agrees to comply with all reasonable requests of Contractor and to provide access to all documents as permitted by law necessary to the performance of Contractor’s duties under this Contract.

6.02 **Assignment:** Neither this Contract nor any duties or obligations under this Contract may be assigned by County without the prior written consent of Contractor.

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**ARTICLE 7. TERMINATION OF CONTRACT**

7.01 **Termination on Occurrence of Stated Events:** This Contract shall terminate automatically on the occurrence of any of the following events:

1. Bankruptcy or insolvency of Contractor;
2. Death of Contractor.
7.02 **Termination by County for Default of Contractor:** Should Contractor default in the performance of this Contract or materially breach any of its provisions, County, at County's option, may terminate this Contract by giving written notification to Contractor.

7.03 **Termination for Convenience of County:** County may terminate this Contract at any time by providing a notice in writing to Contractor that the Contract is terminated. Said Contract shall then be deemed terminated and no further work shall be performed by Contractor. If the Contract is so terminated, the Contractor shall be paid for that percentage of the phase of work actually completed, based on a pro rata portion of the compensation for said phase satisfactorily completed at the time the notice of termination is received.

7.04 **Termination of Funding:** The parties acknowledge that the nature of government finance is unpredictable and that the rights and obligations set forth in this Contract are necessarily contingent upon the receipt and/or appropriation of the necessary funds. In the event that funding is terminated, in whole or in part, for any reason, at any time, this Contract and all obligations of County arising from this Contract shall be immediately discharged. County agrees to inform Contractor no later than thirty (30) calendar days after County determines, in its sole judgment, that funding will be terminated and the final date for which funding will be available.

**ARTICLE 8. GENERAL PROVISIONS**

8.01 **Notices:** Any notices to be given hereunder by either party to the other may be effected either by personal delivery in writing or by mail, registered or certified, postage prepaid and return receipt requested. Mailed notices shall be addressed to the parties at the addresses appearing in the introductory paragraph of this Contract, but each party may change the address by written notice in accordance with this paragraph. Notices delivered personally will be deemed communicated as of actual receipt; mailed notices will be deemed communicated as of two (2) days after mailing.

8.02 **Entire Agreement of the Parties:** This Contract supersedes any and all contracts, either oral or written, between the Parties hereto with respect to the rendering of services by Contractor for County and contains all the covenants and contracts between the Parties with respect to the rendering of such services in any manner whatsoever. Each Party to this Contract acknowledges that no representatives, inducements, promises, or contracts, orally or otherwise, have been made by any Party, or anyone acting on behalf of any Party, which are not embodied herein, and that no other contract, statement, or promise not contained in this Contract shall be valid or binding. Any modification of this Contract will be effective only if it is in writing signed by the Party to be charged and approved by the County as provided herein or as otherwise required by law.
8.03 **Partial Invalidity:** If any provision in this Contract is held by a court or competent jurisdiction to be invalid, void, or unenforceable, the remaining provisions will nevertheless continue in full force without being impaired or invalidated in any way.

8.04 **Attorney’s Fees:** If any action at law or in equity, including an action for declaratory relief, is brought to enforce or interpret the provisions of this Contract, the prevailing Party will be entitled to reasonable attorney’s fees, which may be set by the court in the same action or in a separate action brought for that purpose, in addition to any other relief to which that Party may be entitled.

8.05 **Conformance to Applicable Laws:** Contractor shall comply with the standard of care regarding all applicable federal, state and county laws, rules and ordinances. No discrimination shall be made by Contractor in the employment of persons who work under this contract because of race, color, national origin, ancestry, disability, sex or religion of such person.

8.06 **Waiver:** In the event that either County or Contractor shall at any time or times waive any breach of this Contract by the other, such waiver shall not constitute a waiver of any other or succeeding breach of this Contract, whether of the same or any other covenant, condition or obligation.

8.07 **Governing Law:** This Contract and all matters relating to it shall be governed by the laws of the State of California and County of Mariposa and any action brought relating to this Contract shall be held exclusively in a state court in the County of Mariposa.

Executed in Mariposa, California, on the date and year first above written.

**CONTRACTOR:**

Company Name

By: [Signature] (signature) [Date] (date)

**COUNTY:**

County of Mariposa

By: [Signature] (signature) [Date] (date)

Kevin Cann, Chairman
Mariposa County Board of Supervisors

**APPROVED AS TO FORM:**

Steven W. Dahlem
County Counsel
AGREEMENT

CONTRACT FOR SERVICES

EXHIBIT A

DESCRIPTION OF SERVICES TO BE PERFORMED:

The CONTRACTOR shall provide labor and testing expertise to rebuild, repair and flow test Self Contained Breathing Apparatus, air bottles and valves utilizing the County provided bio-Systems POSICHECK 3 test bench for apparatus owned by the Mariposa County Fire Department.

Rebuild, flow test, and repair 153 SCBA units, air bottles and 230 masks; miscellaneous repairs, pick-up and delivery approximately 11 hours. Depending on extent of repairs each unit may take up to two hours to complete at $50.00 per hour.

Annual Agreement not to exceed $20,000.
QUOTE # 52083 A

Winton Ireland, Strom & Green Ins Agcy
P.O. Box 3277
Turlock, CA 95381

Attn: Andrea Robles

We are pleased to offer the following quotation:

INSURED: Daniel L Michael
COMPANY: Admiral Ins Co

COVERAGE: Miscellaneous Professional Liability - Claims Made

Business Service: Testing/Inspection of Breathing Equipment

Retroactive Date: 08/06/2013

LIMITS: $1,000,000 Each Claim
         $1,000,000 Aggregate

DEDUCTIBLE: $2,500 Per Claim - Include Expenses

TERMS: -California Amendatory Endorsement. This is Non-Admitted Placement.
       -California Disclosure Endorsement
       -Service of Suit Clause
       -30 day notice of cancellation other than non-payment.
       -Subject to the applicable audit provisions
       -This is a minimum premium and a deposit premium
       -In the Event of Cancellation, 25% Minimum Premium Applies
       -Miscellaneous Professional Liability Declarations Page
       -Miscellaneous Professional Liability Insurance Claims Made Form
       -Pro Tech Endorsement
       -Coverage Limitation
       -Warranty Of General Liability Coverage Including Products And Completed Operations

RATE: Flat

EXCLUSIONS: -Per Policy Form
            -Amended Bodily Injury & Property Damage Exclusion
            -Professional Liability Terrorism Exclusion (Absolute)

From: Mathew Barnett

POLICY PERIOD: 8/6/14 to 8/6/15

7442 North Figueroa St., Los Angeles, CA 90041
323.258.2600  Fax 323.258.2676
California License # 0E24609
www.neitclem.com

Page 1 of 2
July 16, 2014
Fax: (209) 667-7142
Renewal of: EO000023336-01
Expires: 8/6/14
PREMIUM: $3,500.00  25% Minimum Earned Premium in the event of cancellation.
Broker Fee  150.00  Fully Earned at Binding
State Tax  105.00
Stamp Fee  7.00
Total  $3,762.00

NO FLAT CANCELLATIONS.

This quotation is valid for 30 days, or the expiration date of the expiring policy, whichever is earlier.

REMARKS: PRIOR TO BINDING, WE WILL NEED THE FOLLOWING:
1) Signed SL form D-1 Disclosure Statement.

Subject to:
* A check payable to Neitclem Wholesale Insurance Brokerage, Inc.

Please review this quotation carefully, as it may not provide the coverage you requested.
Please review this quotation carefully, as it may not provide the coverage you requested.
SCBA Testing & Repairs 07/01/2014-06/30/2015

BA testing 153 BA’S @ $75.00 \[\text{\$11,475.00}\]

Mask testing 230 @ $12.50 \[\text{\$2,875.00}\]

Liability Insurance \[\text{\$7,653.00}\]

Miscellaneous Repairs, pick & up $ delivery. 11 hrs. \[\text{\$825.00}\]

Total Budget, \[\text{\$22,828.00}\]

07/18/2014

Dan Michael

\[\text{OK to move forward -}\]

\[\text{AF}\]

21 July 2014
Good afternoon Michael,

The General Liability with Nautilus Insurance and Professional Liability policy with Admiral Insurance Company will expire on 08/06/2014. Attached are renewal quotes and forms that will need to be signed/dated to bind coverage. Please note:

**General Liability:**
- Quoted per expiring coverage and limits.
- Class Code 12707 – Fire Protection Equipment Dealers and Distributors based upon $13,000 Sales.
- No changes to forms.
- Premium remained flat.

**Professional Liability:**
- Quoted per the completed supplemental application.
- No changes coverage, limits or forms.
- Retroactive date is 08/06/2013
- Premium remained flat.

**To bind coverage, please fax or email the following to my attention by Monday August 4th:**
- Signed D-1 – (2 copies needed for GL and Professional Liability)
- Completed TRIA either accepting or rejecting coverage (coverage rejected last year)
- Signed ACORD125 (page#2 only)
- Premium Payment in full for $7,653.00, payable to Winton Ireland

As always, feel free to contact either me or Ted Green should you have questions or concerns.

Thank you,
Andrea
QUOTE # 52083A

7442 North Figueroa St., Los Angeles, CA 90041
323.258.2600 Fax 323.258.2676
California License # 0E24609
www.neitclem.com

Winton Ireland, Strom & Green Ins Agcy
P.O. Box 3277
Turlock, CA 95381

Attn: Andrea Robles

We are pleased to offer the following quotation:

INSURED: Daniel L Michael
COMPANY: Admiral Ins Co

COVERAGE: Miscellaneous Professional Liability - Claims Made

   Business Service: Testing/Inspection of Breathing Equipment

   Retroactive Date: 08/06/2013

LIMITS:
   $1,000,000 Each Claim
   $1,000,000 Aggregate

DEDUCTIBLE: $2,500 Per Claim - Include Expenses

TERMS:
   -California Amendatory Endorsement. This is Non-Admitted Placement.
   -California Disclosure Endorsement
   -Service of Suit Clause
   -30 day notice of cancellation other than non-payment.
   -Subject to the applicable audit provisions
   -This is a minimum premium and a deposit premium
   -In the Event of Cancellation, 25% Minimum Premium Applies
   -Miscellaneous Professional Liability Declarations Page
   -Miscellaneous Professional Liability Insurance Claims Made Form
   -Pro Tech Endorsement
   -Coverage Limitation
   -Warranty Of General Liability Coverage Including Products And Completed Operations

RATE: Flat

EXCLUSIONS:
   -Per Policy Form
   -Amended Bodily Injury & Property Damage Exclusion
   -Professional Liability Terrorism Exclusion (Absolute)

Renewal of: EO000023336-01
Expires: 8/6/14

From: Mathew Barnett

POLICY PERIOD: 8/6/14 to 8/6/15

Page 1 of 2
July 16, 2014
Fax: (209) 667-7142
QUOTE # 52083 A

7442 North Figueroa St., Los Angeles, CA 90041
323.258.2600  Fax 323.258.2676
California License # 0E24609
www.neitclem.com

July 16, 2014

Page 2 of 2

PREMIUM:

Broker Fee  $150.00  Fully Earned at Binding
State Tax    105.00
Stamp Fee    7.00
Total        $3,762.00

NO FLAT CANCELLATIONS.

This quotation is valid for 30 days, or the expiration date of the expiring policy, whichever is earlier.

REMARKS:

PRIOR TO BINDING, WE WILL NEED THE FOLLOWING:
1) Signed SL form D-1 Disclosure Statement.

Subject to:
* A check payable to Neitclem Wholesale Insurance Brokerage, Inc.

Please review this quotation carefully, as it may not provide the coverage you requested.
quote # 52082 a

7442 north figueroa st., los angeles, ca 90041
323.258.2600 fax 323.258.2676
 california license # 0e24609
www.neitclem.com

winton ireland, strom & green ins agcy
p.o. box 3277
turlock, ca 95381

attn: andrea robles

we are pleased to offer the following quotation:

insured: daniel l michael

company: nautilus ins co

coverage: general liability - occurrence form

limits:

$1,000,000 each occurrence
$2,000,000 general aggregate
$2,000,000 products/completed operations aggregate
$1,000,000 personal and advertising injury
$100,000 damage to premises rented to you
$5,000 medical payments

deductible: $1,000 bodily injury/physical damage - per claim - including expenses

terms:

nautilus requires that additional insured's be underwritten and approved. any additional insured granted coverage after inception will be a flat, fully earned additional premium, and will not be effective until they approve it and you receive payment.

e001j - policy jacket
e001 - common declarations
e906ca - service of suit - california
d-2 - california notice
il0017 - policy conditions
s013 - 25% minimum earned premium
s902 - schedule of forms and endorsements
s150 - commercial general liability coverage part declarations
cg0001 - commercial general liability coverage form (12/04 edition)
l601 - amendment of conditions - premium audit
l850 - deductible liability insurance
l216 - amendment of conditions - insured contract
l408 - changes - civil union or domestic partnership
s038 - amendment of liquor
e915 - u.s. treasury department's office of foreign assets control (ofac) advisory notice to policyholders.

warrant:

* professional liability coverage is in place.
RATE:
Class Code 12707 based on $13,000 Sales

EXCLUSIONS:
CG0067 - Violation of Statutes That Govern E-Mails
CG2116 - Designated Professional Services
CG2147 - Employment-Related Practices
CG2196 - Silica or Silica Related Dust
IL0021 - Nuclear Energy
L217 - Punitive or Exemplary Damages
L223 - Total Pollution
L236 - Total Exclusion Subsidence or Movement
L241 - Microorganisms
S261 - Asbestos
CG2173 - Certified Acts of Terrorism and Other Acts of Terrorism

* CG2133 - Exclusion Designated Products: "Your Products" sold or distributed by you regardless of the label the product is packaged under.

* L283 - Exclusion - All Hazards In Connection With Ongoing Operations and Your Work:
  Installation, service or repair of any:
  * Electrical equipment or apparatus;
  * Emergency vehicles;
  * Fire fighting equipment including but not limited to nozzles, fire hose, or tools;
  * Interior or exterior fire prevention equipment including but not limited to fire extinguishers, sprinkler systems, alarms, or smoke/gas or fire detection systems;
  * Tanks for flammable liquids.

PREMIUM:
$ 3,500.00 25 % Minimum Earned Premium in the event of cancellation.
Processing Fee 150.00 Fully Earned at Binding
Insp/Audit Fee 125.00 Fully Earned at Binding
State Tax 108.75
Stamp Fee 7.25
Total $ 3,891.00

NO FLAT CANCELLATIONS.

This quotation is valid for 30 days, or the expiration date of the expiring policy, whichever is earlier.

REMARKS:
We will need the Following:
* Signed and Completed ACORD Application by the insured.
* Signed and Dated D-1, by the insured
* Signed TRIA form indicating acceptance or Rejection of Terrorism Coverage. Terrorism coverage can be purchased for an additional premium.

Subject to:
* A check made payable to NeitClem Wholesale Insurance Brokerage
* Inspection completed in 30 days and compliance to recommendations in 60 days.