RESOLUTION - ACTION REQUESTED 2020-740

MEETING: December 22, 2020

TO: The Board of Supervisors

FROM: Shannon Gadd, Health and Human Services Agency Director

RE: PM/EMR Software and Services Term Sheet- InSync Healthcare Solutions, LLC

RECOMMENDATION AND JUSTIFICATION:
Approve PM/EMR Software and Services Term Sheet from InSync Healthcare Solutions, LLC to Increase the Amount by $30,760 for a New Amount Not to Exceed $223,835; Include an Additional Ten (10) Licenses for Services; and Authorize the Board of Supervisors Chair to Sign the Term Sheet.

InSync Healthcare Solutions, LLC (InSync) provides extensive support and hosting of their Electronic Health Record Information System that is essential to the operation of Mariposa County Behavioral Health. It is more cost efficient for the County to contract with InSync for their software system and their associated services than attempt to duplicate their services. The costs for additional qualified Information Technology (IT) personnel, information security, client insurance eligibility updates, and electronic prescribing of medications would exceed the costs of this contract.

Board of Supervisors approved First Amendment to the agreement on December 1, 2020. After approval of First Amendment, InSync Healthcare Solutions determined that the Term Sheet pertaining to the First Amendment required signature as well.

BACKGROUND AND HISTORY OF BOARD ACTIONS:
Board of Supervisors approved the agreement on December 10, 2019 through Resolution Number 2019-692.

Board of Supervisors approved First Amendment to the agreement on December 1, 2020 through Resolution 2020-698.

ALTERNATIVES AND CONSEQUENCES OF NEGATIVE ACTION:
If the Term Sheet is not approved, Health and Human Services would experience difficulty in achieving the optimal level of support for its claiming and clinical documentation software.

FINANCIAL IMPACT:
The cost of this agreement will be spread over several budget units (Behavioral Health, Alcohol & Drug, Whole Person Care, Health, and Mental Health Services ...)
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Act) based on number of staff assigned to each unit and is incorporated in the FY20-21 budget. There is no impact to the General Fund.

ATTACHMENTS:
First Amendment - InSynch Agreement Res No. 2020 698 (PDF)
InSync Term Sheet 10 Additional Providers (PDF)

RESULT: ADOPTED BY CONSENT VOTE [UNANIMOUS]
MOVER: Marshall Long, District III Supervisor
SECONDER: Merlin Jones, District II Supervisor
AYES: Smallcombe, Jones, Long, Cann, Menetrey