
During budget deliberations the Board approved the appropriation of funds (see Attachment #1). Vendor pricing is $146,611 each plus tax, less a trade-in of $12,500 (see Attachment #2). The purchase will be a five-year lease-purchase at an approximate annual payment of $71,474, see (Attachment #3). Attachment #4 is a copy of the CMAS schedule.

BACKGROUND AND HISTORY OF BOARD ACTIONS:
The Board has previously authorized purchases from the State of California Contract for vehicles and equipment.

LIST ALTERNATIVES AND CONSEQUENCES OF NEGATIVE ACTION:

Do not approve purchase from State Contract and require Public Works to go through the open bidding process which will take an additional two months minimum and likely result in higher bids.
## Projected Heavy Equip. Lease/Purchase 1999-00

### 60 Month Contract

<table>
<thead>
<tr>
<th>QTY.</th>
<th>TYPE</th>
<th>DESCRIPTION</th>
<th>DEPT.</th>
<th>CLASS</th>
<th>APPROX. COSTS</th>
<th>TOTAL COSTS</th>
<th>ANNUAL PAYMENT</th>
</tr>
</thead>
<tbody>
<tr>
<td>3</td>
<td>TRUCK</td>
<td>6 WHEEL W/6CY DUMP BED</td>
<td>ROADS</td>
<td>612</td>
<td>$50,000</td>
<td>$150,000</td>
<td>$34,800</td>
</tr>
<tr>
<td>2</td>
<td>GRADER</td>
<td>770BH</td>
<td>ROADS</td>
<td>630</td>
<td>$160,000</td>
<td>$320,000</td>
<td>$74,244</td>
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<tr>
<td>2</td>
<td>BACKHOES</td>
<td>CASE 590</td>
<td>ROADS</td>
<td>623</td>
<td>$80,000</td>
<td>$160,000</td>
<td>$37,116</td>
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**Total Lease/Purchases from Heavy Equipment**

$630,000  $146,160

*Based on 6% interest calculation.

## Projected Heavy Equip. Straight Purchase 1999-00

<table>
<thead>
<tr>
<th>QTY.</th>
<th>TYPE</th>
<th>DESCRIPTION</th>
<th>DEPT.</th>
<th>CLASS</th>
<th>APPROX. COSTS</th>
<th>TOTAL COSTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>SWEEPER</td>
<td>SWEEPSTER H-84</td>
<td>ROADS</td>
<td>711</td>
<td>$23,000</td>
<td>$23,000</td>
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<tr>
<td>1</td>
<td>CHIPPER</td>
<td>BRUSH CHIPPER</td>
<td>ROADS</td>
<td>760</td>
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<tr>
<td>2</td>
<td>ROLLER</td>
<td>ASPHALT ROLLER &amp; TRAILER</td>
<td>ROADS</td>
<td>640</td>
<td>$40,000</td>
<td>$80,000</td>
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<tr>
<td>1</td>
<td>STRIPER</td>
<td>LAZER ROAD STRIPER*</td>
<td>ROADS</td>
<td>830</td>
<td>$34,000</td>
<td>$34,000</td>
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</table>

**Total Purchases from Heavy Equipment**

$157,000  $157,000

*Already purchased.

### Total from Heavy Equipment Replacement 1999-00

$303,160

### Current Heavy Equipment Replacement Budget

$461,671
October 11, 1999

Mariposa County
4639 Ben Hur Road
Mariposa, CA 95338

Mr. Kent Woolsey

1. "New" John Deere Motor Grader Model 770CH
John Deere 6081H 155 to 185 net HP
Turbocharged Diesel Engine
Cab – Low Profile with AC & 40,000 BTU heater
Front & rear windshields wipers.
   Lower wipers, floor mat
Cab/blade and under cab worklights, front & rear.
Deluxe cloth seat w/armrests
95 amp alternator, dual 1400 CCA batteries
Dual defroster fans.
13’ Moldboard w/8” edge and overlay end bits.
Tires, Goodyear 17.5 X 25 L-2 type
Beacon switch wiring, 24/12 type
Front V type scarifier
Rear ripper/scarifier parallelogram
Dual mirrors

Purchase Price $146,811.00
+ tax 146,811.02

Thank you for this opportunity to quote Quality John Deere Equipment.

Rob Hubman
Regional Sales Manager
November 2, 1999

County of Mariposa
4639 Ben Hur Rd.
Mariposa, CA 95338

Attn: Kent

EMPIRE EQUIPMENT CO.

1-770 S/N 004793T

Trade Value - $12,500.00

Thank you,

Rob Hubman
Territory Sales Manager
<table>
<thead>
<tr>
<th>MOTOR GRADER</th>
<th>QTY.</th>
<th>EACH</th>
<th>TOTAL</th>
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<tr>
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<td>$146,611.00</td>
<td>$293,222.00</td>
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<tr>
<td>Trade-In 1977 Model 770</td>
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<td>$12,500.00</td>
<td>($12,500.00)</td>
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<td></td>
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<td>$280,722.00</td>
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<tr>
<td>Tax</td>
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<tr>
<td>Total</td>
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<td>$301,074.35</td>
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</tbody>
</table>

5 Year Lease/Purchase
Approx. annual payment @ 6% $71,473.88
State of California

MULTIPLE AWARD SCHEDULE
SUPPLEMENT NO. 1K
Empire Equipment Co. L.P.

4-98-38-0004A - Brand-John Deere
Construction Equip-Backhoe, Loader
Construction Equip-Scraper, Accessories

<table>
<thead>
<tr>
<th></th>
<th></th>
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<tbody>
<tr>
<td>AND GSA* TERM</td>
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<tr>
<td>DISTRIBUTION</td>
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CMAS Schedule A - GSA#GS-30F-1021D (John Deere)

This supplement replaces in its entirety Empire Equipment Co. L.P.'s existing California Multiple Award Schedule (CMAS) which expires on 9/30/2000.

This contract is available for use by State of California agencies and any city, county, city and county, district or other local governmental body or corporation empowered to expend public funds. While the State makes this contract available, each local agency should make its own determination whether the CMAS program is consistent with their procurement policies and regulations.

CMAS Contractors are required to provide all CMAS and Federal contract terms and conditions with the list(s) of products, services, and prices. These terms and conditions may include guarantees and other important provisions not included on the contract cover page. PLEASE REQUEST FROM CONTRACTOR A COPY OF ALL CONTRACT TERMS AND CONDITIONS IF NOT PROVIDED INITIALLY.

REPLACE "JOHN DEERE CONSTRUCTION EQUIPMENT" WITH "EMPIRE EQUIPMENT CO. L.P. " WHERE "JOHN DEERE CONSTRUCTION EQUIPMENT" IS REFERENCED IN THE FEDERAL TERMS AND CONDITIONS.

Harvey Makishima, Program Analyst, California Multiple Award Schedule Unit

Effective Date: 10/15/1998