

DEPARTMENT: VISITORS BUREAU BY: STEVE HAYES PHONE: 966-3685

RECOMMENDED ACTION AND JUSTIFICATION: (Policy Item: Yes No)

Recommend that the Board of Supervisors approve the agreement extension with the Mariposa County Chamber of Commerce for \$81,295 to operate the Mariposa County Visitor Information Centers and authorize the Board Chairman to sign the agreement extension.

The recommended action extends the existing agreement through 6/30/99. The agreement amount is reduced by the amount of the chamber executive director salary anticipated in last year's agreement. County staff considered that the Chamber is reporting actual expenditures, which do not include the executive director salary, near the budgeted amount. The Chamber has been requested to seek the restoration of the amount of the directors salary and or any other increase from the Board because County staff could not recommend the agreement extension for the current amount of \$95,881 with the information available at the time this item was reviewed. County staff has consistently held that the agreement should be a cost reimbursement agreement rather than a service delivery agreement.

Approval of the recommended action would commit three monthly payments prior to final budget hearings for a total of \$23,267.23. Of the total \$81,295 extension \$58,027.77 would be available for re-direction at final budget hearings.

The Mariposa County Chamber of Commerce has operated the Mariposa County Visitor Centers for several years. The Chamber's operation of the visitors centers is considered excellent by the Visitors Bureau Director.

BACKGROUND AND HISTORY OF BOARD ACTIONS:

The Board of Supervisors most recently approved the current agreement (Attached) with Resolution No. 97-421. The Board also approved an agreement extension of a previous agreement on 7/8/98, with Resolution No. 97-288 which continued services through final budget hearings last year.

LIST ALTERNATIVES AND CONSEQUENCES OF NEGATIVE ACTION:

1. Negative Action would effectively close the Visitor Centers until an agreement was negotiated.
2. The Board could direct staff to consider the agreement a service delivery agreement as long as it represented a reasonable cost, and adjust the contract amount to reflect the additional costs requested by the Chamber.
3. The Board could direct staff to prepare a proposal for operation of the Visitor Information Centers by the Visitors Bureau for the next fiscal year - 1999-2000.

COSTS: Not Applicable

A.	Budgeted current FY	\$95,881.00
B.	Total anticipated costs	\$
C.	Required additional funding	\$
D.	Internal transfers	\$

SPECIAL INSTRUCTIONS:
List the attachments and number the pages consecutively:

Agreement

SOURCE: 4/5ths Vote Required

A.	Unanticipated revenues	\$
B.	Reserve for contingencies	\$
C.	Source description:	

Balance in Reserve for Contingencies, if approved: \$

CLERK'S USE ONLY:
 RES. NO.: 98-256 Ord. No. _____
 Vote - Ayes: 5 Noes: _____
 Absent: _____ Abstained: _____
 Approved () Denied
 Minute Order Attached () No action necessary

ADMINISTRATIVE OFFICER'S RECOMMENDATION:
This item is on agenda as:

- Recommended
- Not Recommended
- For Policy Determination
- Submitted with Comment

Comment: _____

A.O. Initials: *SH*

The foregoing instrument is a correct copy of the original on file in this office.

Date: _____
 ATTEST: MARGIE WILLIAMS, Clerk of the Board
 County of Mariposa, State of California
 By: _____
 Deputy

MARIPOSA COUNTY BOARD OF SUPERVISORS

MINUTE ORDER

TO: STEVE HAYES, Visitors Bureau Director
FROM: MARGIE WILLIAMS, Clerk of the Board *MW*
SUBJECT: Agreement Extension with Mariposa County Chamber of Commerce;
Res. 98-256

THE BOARD OF SUPERVISORS OF MARIPOSA COUNTY, CALIFORNIA,

ADOPTED THIS Order on July 7, 1998

ACTION AND VOTE:

Steve Hayes, Visitors Bureau Director;
Resolution Authorizing the Chair to Sign the Agreement Extension with the Mariposa
County Chamber of Commerce for Operation of the Visitor Information Centers
BOARD ACTION: Following discussion with Steve Hayes, Visitors Bureau Director
and Jan Mennig, Chamber of Commerce, (M)Parker, to extend agreement for three
months at an annual rate of \$81,295. Following further discussion, (S)Balmain, Res. 98-
256 adopted approving extension agreement with a change in the amount of \$23,267.23,
to be paid monthly for the months of July through September of 1998/Ayes: Unanimous.

cc: Ken Hawkins, Auditor
Mariposa County Chamber of Commerce
Jeffrey G. Green, County Counsel
File