

MARIPOSA COUNTY BOARD OF SUPERVISORS

MINUTE ORDER

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TO: DON Z. PHILLIPS, County Clerk

FROM: MARGIE WILLIAMS, Clerk of the Board

SUBJECT: DIRECTION BY THE BOARD REGARDING THE PURCHASE OF AN ELECTIONS SYSTEM, AND OFFER BY THE STATE FOR FUNDING IN THE AMOUNT OF \$10,000

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THE BOARD OF SUPERVISORS OF MARIPOSA COUNTY, CALIFORNIA,  
ADOPTED THIS Order on October 21, 1997

ACTION AND VOTE:

Don Z. Phillips, Mariposa County Clerk;  
Direction by the Board Regarding the Purchase of an Elections Systems, and Offer by the State for Funding in the Amount of \$10,000.00

**BOARD ACTION:** Discussion was held with Don Phillips relative to the request and alternatives and costs, as well as on-going maintenance costs. Mary Wylly, County Clerk/Election's Office, provided input relative to training requirements. Marjorie Wass, Assistant County Clerk, provided input relative to the request. (M)Parker, (S)Balmain, Res. 97-408 adopted accepting the funding from the State for the elections system, with direction given to the County Administrative Officer to work with the County Clerk relative to the source of funding for the County's match/Ayes: Balmain, Stewart, Parker, Pickard; Excused: Reilly.

cc: Janet Hogan, County Administrative Officer  
Ken Hawkins, Auditor  
Dennis Patrick, Data Processing  
File

MARIPOSA COUNTY  
BOARD OF SUPERVISORS

AGENDA  
ACTION FORM

DATE: OCT 21 1987  
AGENDA ITEM NO.: 4

DEPARTMENT: Mariposa County Clerk BY: Don Z. Phillips PHONE: 966-2621  
RECOMMENDED ACTION AND JUSTIFICATION: (Policy Item: (✓) Yes ( ) No)

Offer by Secretary of State for \$10,000 toward purchase of a County Elections System, and direction by the Board on whether or not to pursue getting a new election system.

BACKGROUND AND HISTORY OF BOARD ACTIONS:

The County is currently using software that was developed in-house on the old Basic 4 computer, and transferred over to the AS400 mainframe. Since that time, the State has put into place an automated system called CALVOTER, and in order to connect Mariposa, they are procuring a "canned" system that will work with their new CALVOTER system. The total amount of funding will be \$10,000, and any additional expenses for a new system, would have to be funded by Mariposa.

This office is unable to select a vendor, until we have seen demonstrated, systems that are available for this purpose, and have been approved by the Secretary of State. A list of those vendors is attached. There are three, of which are working in other counties, and that are geared more to the needs of smaller counties, as well as price. These three systems are offered by "American Information Systems", "Diverse Integrated Systems", and "Sequoia Pacific Systems". "DFM Associates", do have a system that they are currently in the process of finishing on a PC. I don't feel that they have perfected this, and it is not running in any county that I am aware of.

As you can see, the State has not given us much time to act. I have demo's from the Sequoia Pacific System, and from Diverse Integrated System. As of writing this request, I have only received price quotes from Sequoia Pacific System. It is hoped to have more detailed information at the meeting.

Without more detail on pricing, I am not sure what additional funding would have to come from the County, if any.

LIST ALTERNATIVES AND CONSEQUENCES OF NEGATIVE ACTION:

1. Approval of the State funding would allow Mariposa to purchase a better election system.
2. Approve only the funding from the State, and run both the new system as well as the current system.
3. Not approve the State funding offer, and continue with using the current system as is. This is not recommended, since it is not compatible with the State's new system, and it must rely on county staff to make sure changes are done through an outside programmer within the confines of the law. This puts our elections at risk, if something is not done properly, or is missed completely in the programming.

COSTS: ( ) Not Applicable

A. Budgeted Current FY.....\$ \_\_\_\_\_

B. Total Anticipated Costs.....\$ \_\_\_\_\_

C. Required additional funding.....\$ \_\_\_\_\_

D. Internal Transfer.....\$ \_\_\_\_\_

SPECIAL INSTRUCTIONS:  
List the attachments and number the pages consecutively.

1. Letter from Secretary of State
2. Vendor List provided by S.O.S.
3. Approximate cost of a full system

SOURCE: ( ) 4/5ths Vote Required

A. Unanticipated Revenues.....\$ \_\_\_\_\_

B. Reserve for Contingencies.....\$ \_\_\_\_\_

C. Source Description:  
Balance left in Reserve for Contingencies, if approved:  
\$ \_\_\_\_\_

CLERK'S USE ONLY:

Res. No.: 97-408 Ord. No. \_\_\_\_\_

Vote: Ayes: 4 Noes: \_\_\_\_\_

Absent: Reilly Abstained: \_\_\_\_\_

( ) Approved ( ) Denied

(✓) Minute Order Attached ( ) No Action Necessary

ADMINISTRATIVE OFFICER'S RECOMMENDATION:

This item on agenda as:


- Recommended \_\_\_\_\_
- Not Recommended \_\_\_\_\_
- For Policy Determination \_\_\_\_\_
- Returned for Further Action \_\_\_\_\_

Comments: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

The foregoing instrument is a correct copy of the original on file in this office.

Date: \_\_\_\_\_  
ATTEST:

Margie Williams, Clerk of the Board  
By: \_\_\_\_\_  
Deputy

C.A.O. Initials: 

**DIVISIONS:**  
Archives  
Corporate Filings  
Elections  
Information Technology  
Limited Partnership  
Management Services  
Notary Public  
Political Reform  
Uniform Commercial Code



**INFORMATION TECHNOLOGY**  
(916) 653-8905  
1500 - 11th STREET  
SACRAMENTO, CA 95814

**FILED**

AUG 22 1997

COUNTY CLERK

BY DEPUTY CLERK

**BILL JONES**

**Secretary of State  
State of California**

Mr. Don Z. Phillips  
County Clerk  
County of Mariposa  
Hall of Records  
Mariposa, CA 95338

August 20, 1997

Dear Mr. Phillips:

The premise of the CALVOTER system as defined by Secretary of State Bill Jones included a small or no cost solution for California County participation. In order to connect the five state counties without existing automation systems (Alpine, Imperial, Inyo, Mariposa, Mono), the Secretary of State intended to procure a "canned" voter registration system with CALVOTER connectivity on behalf of the counties.

It was our original intent to procure an automated system called the "Local Elections Management System (LEMS) by a company called American Information Systems (AIS). This proposed system was developed by the same company selected to develop the central CALVOTER database, and already has an interface to the proposed central state system. However, due to the responses from local California vendors which indicate their willingness and ability to adapt their individual software for CALVOTER compliance, the Secretary of State is prepared to change it's policy in this regard. We are now in a position to allow the counties involved to choose any local election VR product in which the author has agreed to make the necessary (and timely) modifications for connectivity to the CALVOTER central database.

The total amount of funding for this portion of the project is fixed and can not exceed the \$10,000 per county cost of the LEMS software product. Any excess costs for a county selected system must be provided by the individual counties. This change in policy will benefit the counties by allowing them the ability to pick and choose the local VR system which best meets their needs. This policy change will also benefit the vendors by allowing them to compete for this market.

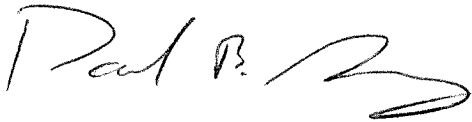
It is critical that you make your vendor selection as soon as possible to allow sufficient time for your chosen vendor to install the new system, train your staff and convert your data. We have enclosed a document with the names, addresses and phone numbers of the vendors the CALVOTER team has worked with to date for your

Mr. Don Z. Phillips  
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consideration. The CALVOTER team has set the drop-dead date for vendor selection as October 1<sup>st</sup>, 1997. Please contact Melissa Warren (916) 657-2189 or Steven Kawano (916) 653-2744, if you have any questions or require clarification.

Thank you in advance for your time and consideration.

Sincerely,

A handwritten signature in black ink, appearing to read "David B. Gray". The signature is fluid and cursive, with a large, sweeping flourish at the end.

David B. Gray  
Chief, Information Technology Division

DBG:dh

Enclosure

cc: American Information Systems  
Business Records Corporation  
Crest Software Corporation  
Data Information Management Systems  
DFM Associates  
Diverse Integrated Systems  
Sequoia Pacific Systems

## CALIFORNIA VOTER REGISTRATION VENDOR LIST

### American Information Systems

3739 National Drive, #125  
Raleigh, NC 27512  
(800) 353-2832  
Attention: Tammy Grunkemeyer

### Business Records Corporation

1001 East Shore Highway  
Berkeley, CA 94710  
(510) 527-5150  
Attention: Stephen Thayne

### Crest Software Corporation

1410 Beltline Road, Suite 1  
Redding, CA 96003  
(916) 241-9317  
Attention: Robert Chatfield

### Data Information Management Systems

PO Box 10367  
Costa Mesa, CA 92627  
(800) 553-3467  
Attention: Ross Underwood

### DFM Associates

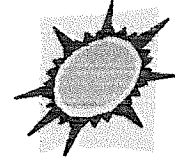
10 Chrysler  
Irvine, CA 92718  
(714) 859-8700  
Attention: Curt Fielder

### Diverse Integrated Systems

4253 Park Road  
Benicia, CA 94510  
(707) 746-8834  
Attention: Don Baumer

### Sequoia Pacific Systems

4720 Brand Way  
Sacramento, CA 95819  
(916) 451-0277  
Attention: Deborah Seiler



## Mariposa County Clerk

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Don Z. Phillips  
County Clerk  
Hall of Records  
Post Office Box 36  
Mariposa, CA 95338

Telephone (209) 966-2007 (209) 966-5539  
Fax (209) 966-6496

August 23, 1997

Estimated Costs

### Computer Hardware & Software Mariposa County Elections System

#### Estimate Received from Sequoia Pacific Systems:

Includes - Card Reader, \*IBM Risc/6000, IBM AIX v3.2x Operating System, Integrity Election Office Management System Software, SignaScan Signature Verification & Retrieval System Software, TeamWork Ballot Tabulation System Software, Conversion of current Registration, and up to Seven (7) days

Installation and Training.      \$20,000 Upon completion of installation (includes conversion of current data)

\$15,000 per year for four (4) years = \$60,000

\$4,850.00 Annual Software Maintenance Fee

County would own all hardware. \*Not a PC based system

#### Estimate Received from Diverse Integrated Systems:

Includes - Software Only - \*\*Requires IBM Compatible Windows 95 PC

Rosetta One Single User License, Fast Scan Utilities, Software Installation, Training Services, Data Conversion, Rosetta One Annual Maintenance Fee.

Installation and Training.      \$12,500 Single User License

\$6,500 for Fast Scan Utilities\*\*\*

\$2,500 for software installation

\$1,500 for training

\$2,500 for converting current data

\$2,500 Annual License Fee (20% of original license fee)

\*\*\*Company does not recommend we buy this software. They will lease us the equipment & software to scan our voter cards, and then we can continue on using our existing scanning equipment. Their equipment can scan the cards much faster, so they feel that the initial scan should be done on their equipment to save time.

County would have to buy the PC to run this software. It could be networked into the existing PC's used for the Marriage License and Fictitious Business Name programs, with some minor upgrading of the existing hardware.