

96-300

MARIPOSA COUNTY
BOARD OF SUPERVISORS

AGENDA
ACTION FORM

DATE: 6/25/96
AGENDA ITEM NO.: 13

DEPARTMENT: Administration

BY: Mike Coffield

PHONE: 966-3222

RECOMMENDED ACTION AND JUSTIFICATION:

(Policy Item: Yes ___ No x)

Resolution Approving One Year Contract with AT&T for Long Distance Service

BACKGROUND AND HISTORY OF BOARD ACTIONS:

The County has been utilizing the long distance services of LDDS World Com for many years, mainly because that carrier was licensed to provide discount services for intralata (long distance calls within the 209 area) and to install equipment that redirected intralata calls for billing purposes. The County has been receiving a 12% volume discount for long distance telephone services.

Proposals were requested from long distance carriers in May 1996 to obtain the most competitive savings for the County's long distance services. Proposals were received from AT&T, Frontier, and Sprint. MCI did not respond, but a proposal sent last year was used for comparison. Attached is a spreadsheet with the proposed long distance charges by carrier.

It is recommended that AT&T be awarded a one year contract for the County-wide long distance services. Their prices for intralata (within the 209 area) and interstate (within California) are lower than the other proposals. Their national rate is higher than Sprint or Frontier, but 87% of the County's calls are within California. Overall, contracting with AT&T for the next fiscal year will provide a 33% savings for the County's long distance services within California and 5% savings on national calls. This is an overall reduction in long distance costs of approximately \$6,000 per year.

LIST ALTERNATIVES AND CONSEQUENCES OF NEGATIVE ACTION:

- 1. The Board may contract with another carrier or remain with the carrier we are presently utilizing.

COSTS: (x) Not Applicable A. Budgeted Current FY \$ B. Total Anticipated Costs \$ C. Required Additional Funding \$ D. Internal Transfers \$ SOURCE: () 4/5ths Vote Required \$ A. Unanticipated Revenues \$ B. Reserve for Contingencies \$ C. Source Description: _____ Balance in Reserve for Contingencies ,if approved: _____		SPECIAL INSTRUCTIONS: List the attachments and number the pages consecutively: AT&T Contract _____ _____ _____ _____ _____
CLERKS USE ONLY: Res. No. <u>96-300</u> Ord. No. _____ Vote - Ayes: <u>5</u> Noes: _____ Absent: _____ Abstained: _____ Approved () Denied () Minute Order Attached () No Action Necessary The foregoing instrument is a correct copy of the original on file in this office Date: _____ ATTEST: _____ MARGIE WILLIAMS, Clerk of the Board County of Mariposa, State of California BY: _____ Deputy		ADMINISTRATIVE OFFICER'S RECOMMENDATION: This item on agenda as: <input checked="" type="checkbox"/> Recommended <input type="checkbox"/> Not Recommended <input type="checkbox"/> For Policy Determination <input type="checkbox"/> Submitted with Comment <input type="checkbox"/> Returned for Further Action Comment: _____ _____ CAO's Initials: <u>MC</u>

Long Distance Carrier Proposals 24-May-96

Area	AT&T	Frontier	Sprint	MCI**	LDDS
Intralata (within 209 area)	0.047	0.06	0.068	0.0733	0.08
California	0.082	0.097	0.112	0.124	0.14
National	0.191	0.14	0.145		0.229
Dialers (Equipment which automatically directs calls from Sierra Telephone to long distance carrier to insure savings are realized)	Yes	Yes	No	N/A	Yes
Cellular Long Distance Incl	Yes	Yes	Yes	N/A	N/A
Incremental billing	30 second 1 second after 30 secs	6 second increments	6 second increments	N/A	N/A
Promotional*		10% Discount for Year 0.054 0.0873 0.126	Fridays Free for One Year approx 15% savings: 0.0578 0.0952 0.12325		12% Volume Discount 0.0704 0.1232 0.20152

* Even with the promotions offered by other carriers, AT&T offers the least cost per minute.

** MCI did not respond to the 1996 solicitation. Amounts are based on 1995 proposal for information/comparison only.