



MARIPOSA COUNTY

Treasurer-Tax Collector-County Clerk ·



RESOLUTION - ACTION REQUESTED 2021-190

MEETING: April 13, 2021
 TO: The Board of Supervisors
 FROM: Keith Williams, Treasurer/Tax Collector
 RE: Granicus (Host Compliance) Agreement

MINUTE ORDER ATTACHED

RECOMMENDATION AND JUSTIFICATION:

Approve an Agreement with Granicus in the Amount of \$24,650.25 to regulate vacation rentals and enforce collection of transient occupancy taxes; and Authorize the Board of Supervisors Chair to Sign the Agreement.

Granicus is now the new owner of Host Compliance. This agreement will assist both the Tax Office and Planning in the review and compliance of vacation rentals/short term stays. The new contract amount reflects the maturity of the County's monitoring efforts.

BACKGROUND AND HISTORY OF BOARD ACTIONS:

3/13/2018: Resolution No. 2018-105 - The Board previously approved an agreement (\$39,815) with Host Compliance to regulate vacation rentals and enforce collection of transient occupancy taxes.

ALTERNATIVES AND CONSEQUENCES OF NEGATIVE ACTION:

Do not approve the agreement and return to compliance methods used prior to the original Compliance agreements.

FINANCIAL IMPACT:

The funds have been budgeted this year in the amount of \$24,650.25

ATTACHMENTS:

CA_Mariposa County CA_Q-122545_2021APR8 (PDF)
 Master_Subscription_Agreement (PDF)

RESULT: ADOPTED AS AMENDED BY CONSENT VOTE [UNANIMOUS]
MOVER: Rosemarie Smallcombe, District I Supervisor
SECONDER: Wayne Forsythe, District IV Supervisor
AYES: Smallcombe, Sweeney, Long, Forsythe, Menetrey



COUNTY of MARIPOSA

P.O. Box 784, Mariposa, CA 95338 (209) 966-3222



MARSHALL LONG, CHAIR	DISTRICT III
ROSEMARIE SMALLCOMBE, VICE-CHAIR	DISTRICT I
TOM SWEENEY	DISTRICT II
WAYNE FORSYTHE	DISTRICT IV
MILES MENETREY	DISTRICT V

MARIPOSA COUNTY BOARD OF SUPERVISORS MINUTE ORDER

TO:	KEITH WILLIAMS/Treasurer – Tax Collector – County Clerk
FROM:	RENÉ LaROCHE/Clerk of the Board <i>RL</i>
SUBJECT:	Approve an Agreement with Granicus in the Amount of \$24,650.25 to Regulate Vacation Rentals and Enforce Collection of Transient Occupancy Taxes; and Authorize the Board of Supervisors Chair to Sign the Agreement
RESOLUTION:	2021-190

The following action was taken by the Mariposa County Board of Supervisors on **April 13, 2021:**

CA18. Treasurer-Tax Collector-County Clerk RES-2021-190

Approve an Agreement with Granicus in the Amount of \$24,650.25 to Regulate Vacation Rentals and Enforce Collection of Transient Occupancy Taxes; and Authorize the Board of Supervisors Chair to Sign the Agreement

No public input.

ACTION:

CA18: Revised agreement approved.

RESULT: ADOPTED AS AMENDED [UNANIMOUS]

MOVER: Rosemarie Smallcombe, District I Supervisor

SECONDER: Wayne Forsythe, District IV Supervisor

AYES: Smallcombe, Sweeney, Long, Forsythe, Menetrey



408 Saint Peter Street, Suite 600
Saint Paul, MN 55102
United States

THIS IS NOT AN INVOICE

Res. 21-190

Order Form
Prepared for
Mariposa County CA

Granicus Proposal for Mariposa County CA

ORDER DETAILS

Prepared By: Cale Brakke
Phone: (720) 892-0352
Email: cale.brakke@granicus.com
Order #: Q-122545
Prepared On: 04/08/2021
Expires On: 04/16/2021

ORDER TERMS

Currency: USD
Payment Terms: Net 30 (Payments for subscriptions are due at the beginning of the period of performance.)
Current Subscription End Date: 02/28/2021
Period of Performance: 03/01/2021 - 02/28/2022

PRICING SUMMARY

The pricing and terms within this Proposal are specific to the products and volumes contained within this Proposal.

Renewing Subscription Fees			
Solution	Billing Frequency	Quantity/Unit	Annual Fee
Address Identification	Annual	1 Each	\$17,702.25
Rental Activity Monitoring	Annual	1 Each	\$6,948.00
SUBTOTAL:			\$24,650.25

PRODUCT DESCRIPTIONS

Solution	Description
Address Identification	Service to systematically identify the addresses and owner's contact information for short-term rentals located in a specific local government's jurisdiction. Data provided in the form of a online software platform which makes it easy to access the complete property and owner address information and screenshots for all identifiable short-term rental units.
Rental Activity Monitoring	Ongoing monitoring of Short-term Rental listings for signs of rental activity. Makes it easy to identify highly utilized properties, high-grossing short-term rental properties and other high value tax audit candidates

TERMS & CONDITIONS

- Link to Terms: https://granicus.com/pdfs/Master_Subscription_Agreement.pdf
- This quote is exclusive of applicable state, local, and federal taxes, which, if any, will be included in the invoice. It is the responsibility of Mariposa County CA to provide applicable exemption certificate(s).
- Granicus certifies that it will not sell, retain, use, or disclose any personal information provided by Client for any purpose other than the specific purpose of performing the services outlined within this Agreement.
- If submitting a Purchase Order, please include the following language: The pricing, terms and conditions of quote Q-122545 dated 04-08-2021 are incorporated into this Purchase Order by reference and shall take precedence over any terms and conditions included in this Purchase Order.
- Notwithstanding anything to the contrary, Granicus reserves the right to adjust pricing at any renewal in which the volume has changed from the prior term without regard to the prior term's per-unit pricing.
- Renewal pricing for Address Identification, Compliance Monitoring, Rental Activity Monitoring, 24/7 Hotline, Tax Collection, and Mobile Permitting & Registration is based on the average volume of rental listings or units for the preceding 10-12 months and is subject to volume-based pricing adjustments as described herein.

BILLING INFORMATION


Billing Contact:		Purchase Order Required?	[] - No [] - Yes
Billing Phone:		PO Number: <i>If PO required</i>	
Billing Email:			

If submitting a Purchase Order, please include the following language:

The pricing, terms, and conditions of quote Q-122545 dated 04/08/2021 are incorporated into this Purchase Order by reference and shall take precedence over any terms and conditions included in this Purchase Order.

AGREEMENT AND ACCEPTANCE

By signing this document, the undersigned certifies they have authority to enter the agreement. The undersigned also understands the services and terms.

Mariposa County CA	
Signature:	 <small>zorrosign 74FE1CFAFD</small>
Name:	Marshall Long
Title:	Board Chair
Date:	04/13/2021

Granicus	
Signature:	 <small>zorrosign 74FE1CFB1B</small>
Name:	Kelly Oliver
Title:	Granicus Vice-President of Contracts
Date:	04/19/2021

Countersigned:


zorrosign 74FE1CFB11
Rene LaRoche
Clerk of the Board

Approved as to Legal Form:


zorrosign 74FE1CFAE3
Steven W. Dahlem
County Counsel